



# IST - Ecosystem

In an educational context





Learn more.





# IST

Who we are

# In School since 1985.



For over thirty years we have been involved in building tomorrow's school and a future where we all can learn more, reach further and aim higher.



Learn more.

# IST locations

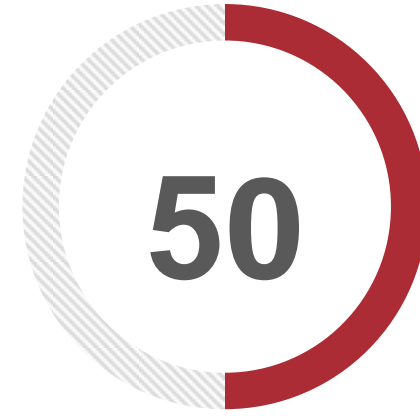
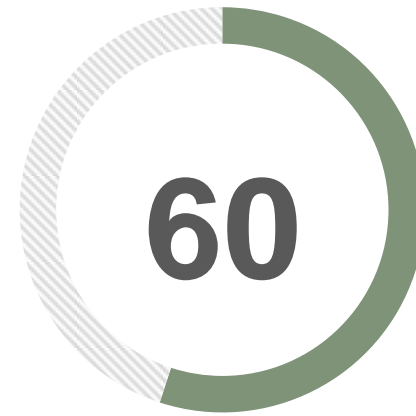
- ① IST is to be found in Sweden, Norway and Denmark.
- ① Group headquarters are in Växjö, Sweden, where around 145 people work.
- ① The Norwegian office employs around 55 people and the Danish office employs an additional 55 people.



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# Market share



Learn more.

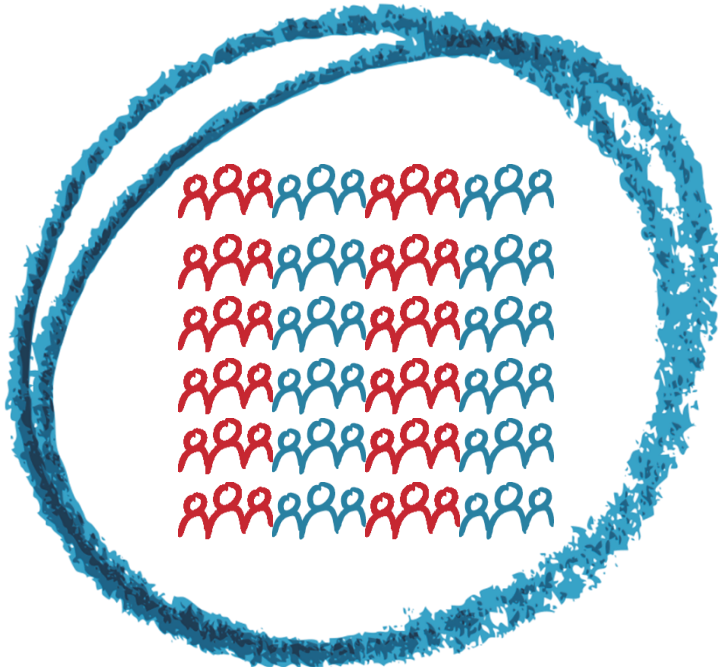
# Scandinavia's leading supplier of solutions for the educational sector.

- ④ 5 million users in some 400 municipals



Learn more.

# Size matters



More than 260  
Employees  
Turnover ~ 350  
MSEK



Learn more.



# The IST Offer.

Our offer includes smart solutions for

IST Administration

IST Learn

IST Schedule

All designed to make life in school more efficient and less complicated for everyone involved - Administrators, school leaders, teachers, educators, parents or students alike.



Learn more.



# IST

Our journey

# How we identified our selves

We are what we do!



1985-2007



We are complete!



2008-2014



We are what you want us to be!



2015-

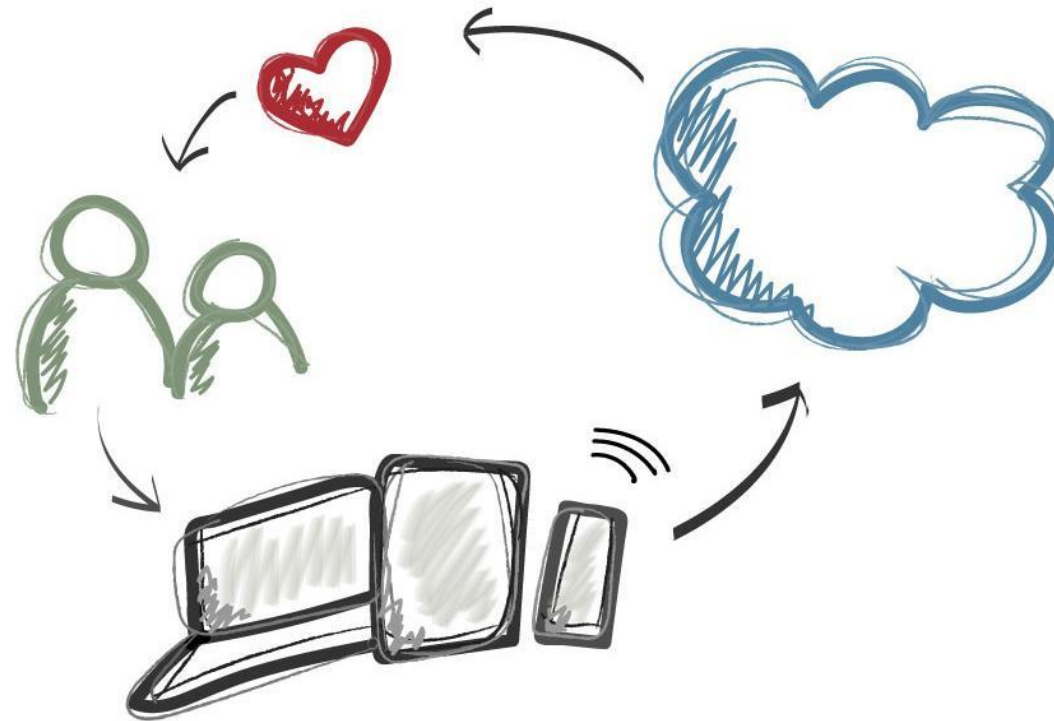


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# Technology

## Digital, mobile and cloudbased.



Available when ever and where ever you need it.



Learn more.

# IST - Ecosystem



2011



# IST

Insight and understanding



# The garden eco-system



- ✓ Producers
- ✓ Consumer
- ✓ Decomposers
- ✓ Energy sources
- ✓ But what else?!



# The gardener





# Identify and remove



- ① Products/modules not wanted should be removed
- ① Products/modules outdated should be replaced





# Shape and maintain



- ✓ Products and modules with clear purpose
- ✓ No overlaps



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# Grow, collect and integrate



- ① Find suitable partners and services
- ① Integrate them seamless



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# Eco-system facilitator

- ✓ Business modelling
- ✓ Partner coordination
- ✓ Integration interfaces
- ✓ Infrastructure provisioning
- ✓ Software development kit
- ✓ Quality assurance
- ✓ Irreplaceable! Well almost...





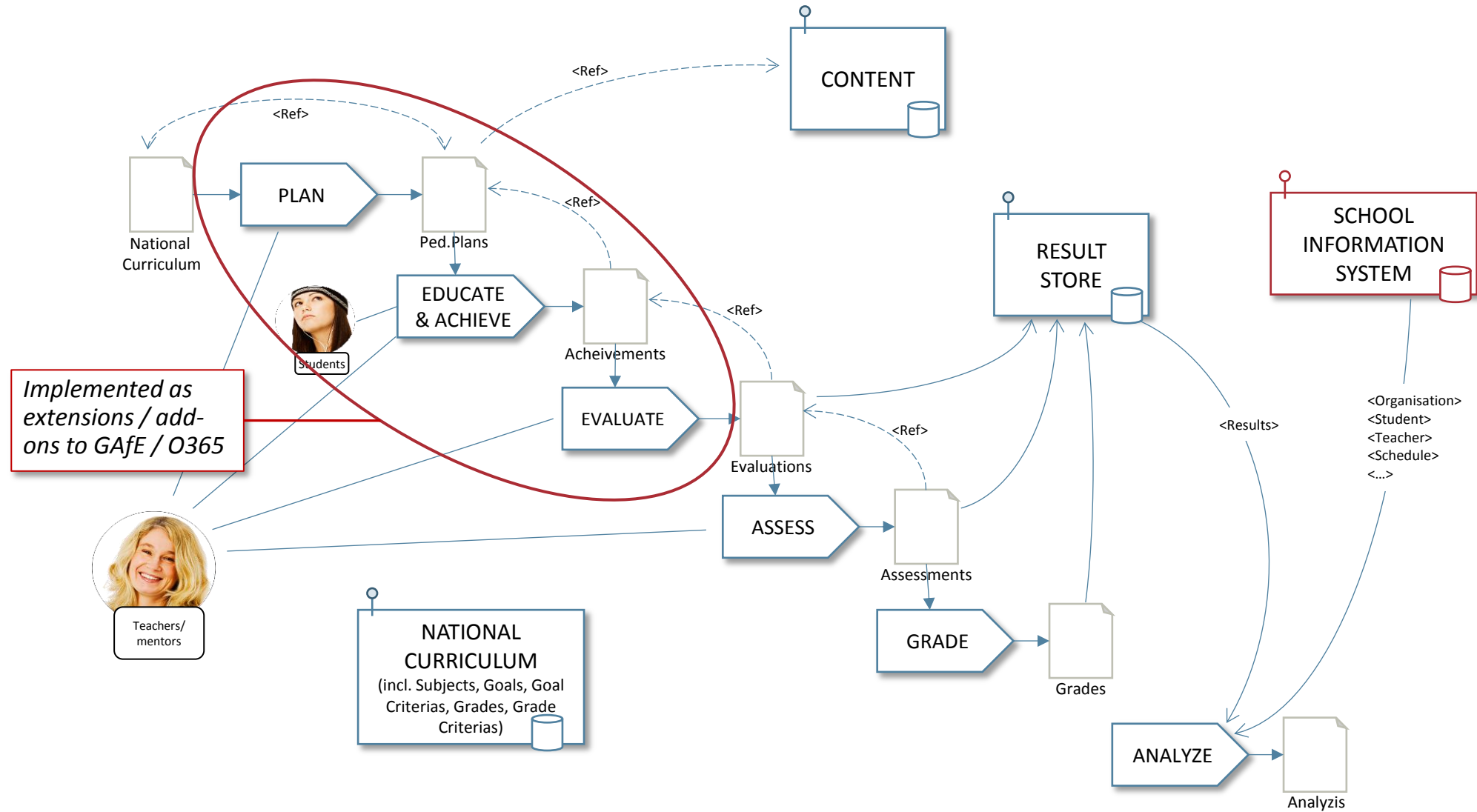


# IST

The Learn example

# Learn

- Identify the need



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# A new smart way of thinking!

Rather than investing time and energy on integrating Google for Education and Microsoft Education into our own system, we have made IST Learning accessible in theirs.



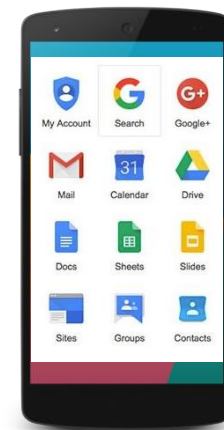
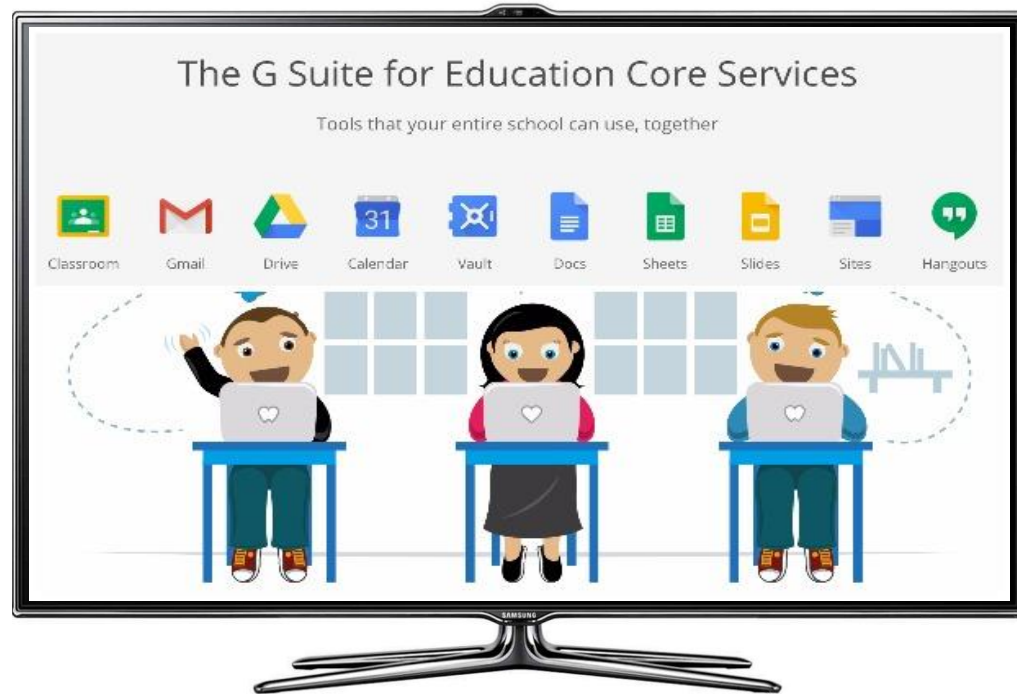
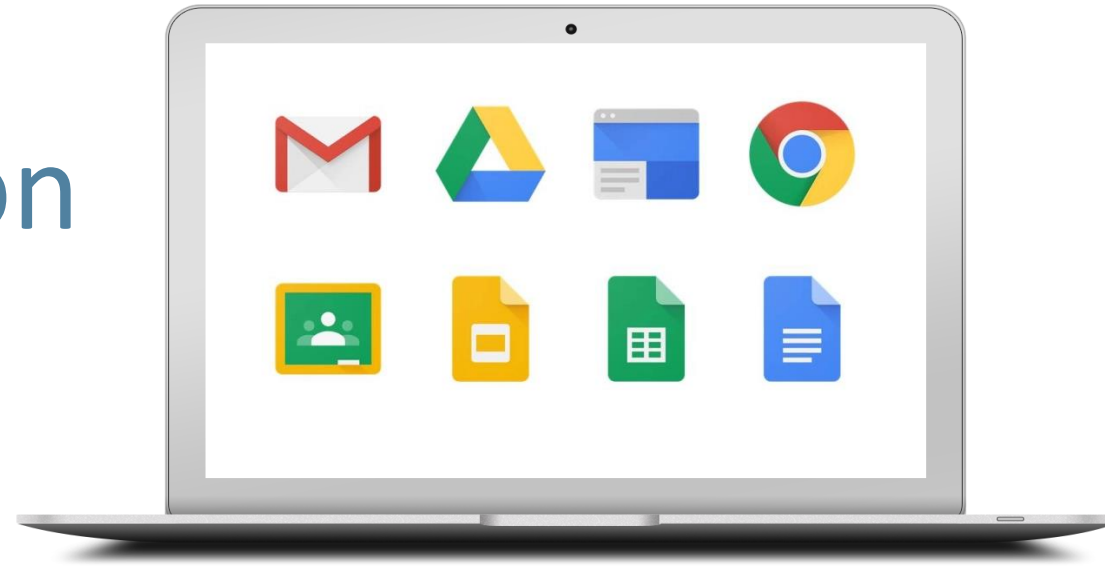
*"-This is what we call a modern learning platform."*

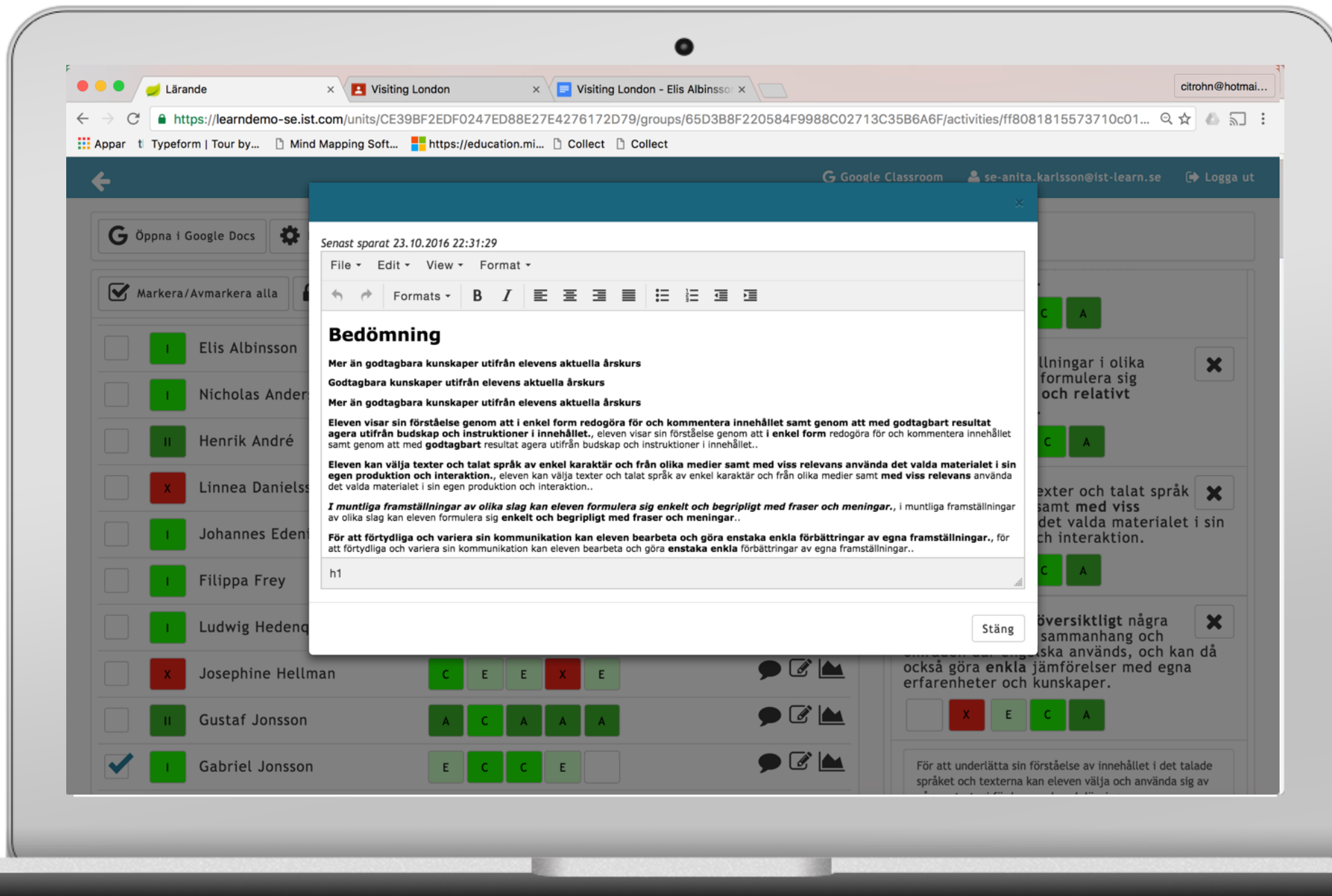


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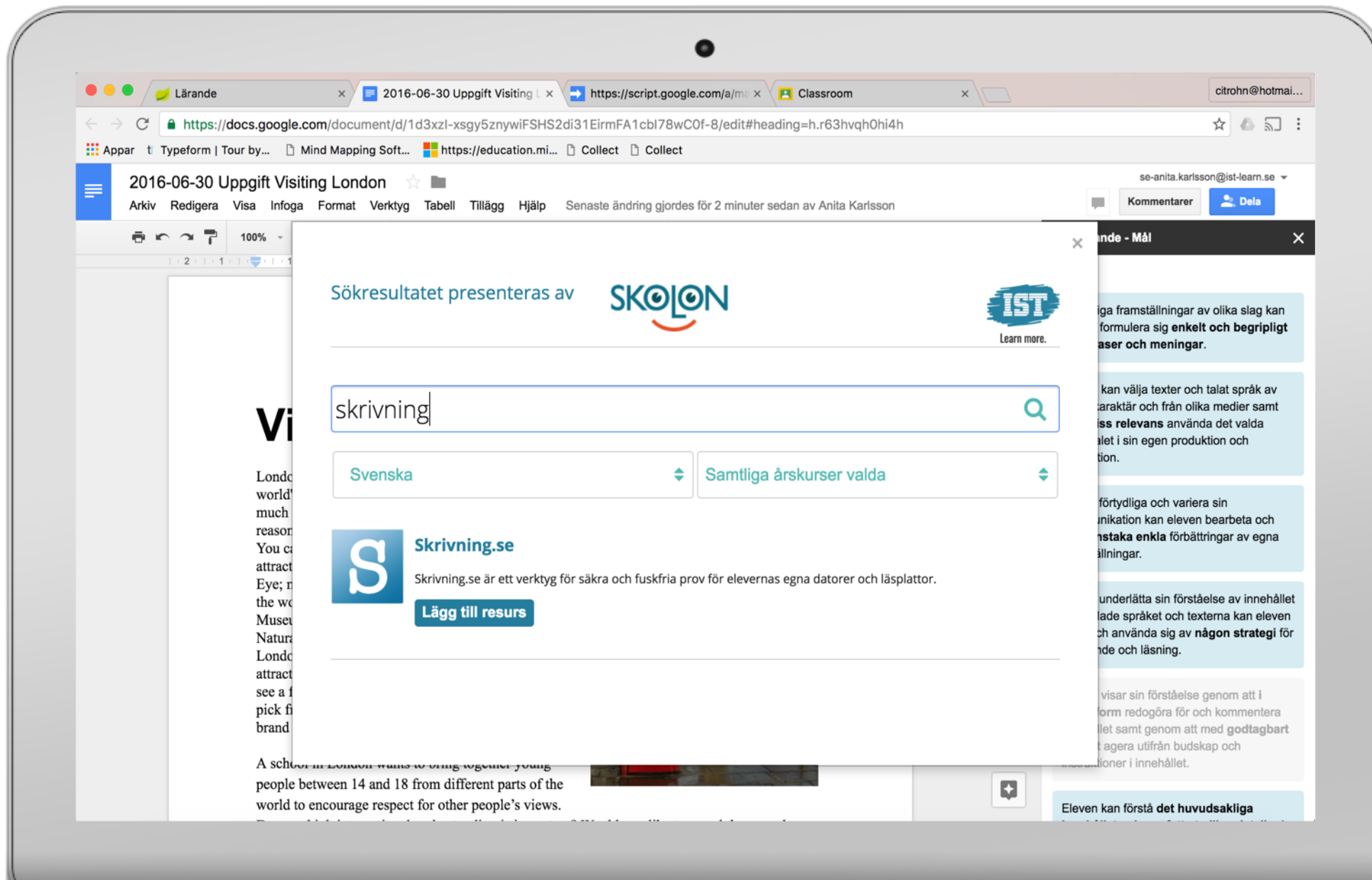


# Suite for Education





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Sökresultatet presenteras av SKOLON IST Learn more.

skrivning

Svenska Samtliga årskurser valda

**S** **Skrivning.se**  
Skrivning.se är ett verktyg för säkra och fuskfria prov för elevernas egna datorer och läsplatlor.  
**Lägg till resurs**

Vi  
Lond  
world  
much  
reason  
You ca  
attract  
Eye; r  
the we  
Museu  
Natur  
Lond  
attract  
see a f  
pick f  
brand

A school in London plans to bring together young people between 14 and 18 from different parts of the world to encourage respect for other people's views.

nde - Mål

iga framställningar av olika slag kan formulera sig enkelt och begripligt aser och meningar.

kan välja texter och talat språk av karaktär och från olika medier samt **ess relevans** använda det valda älet i sin egen produktion och tion.

förtydliga och variera sin unikation kan eleven bearbeta och **instaka enkla** förbättringar av egna ällningar.

underlätta sin förståelse av innehållet lade språket och texterna kan eleven ch använda sig av **någon strategi** för nde och läsning.

visar sin förståelse genom att i form redogöra för och kommentera let samt genom att med **godtagbart** agera utifrån budskap och tioner i innehållet.

Eleven kan förstå det huvudsakliga



# Common LMS vs IST Learn



- ✓ Mobility  
→ World changes rapidly
- ✓ Diversity  
→ Content, edtech etc.
- ✓ Capacity  
→ Bigger production body



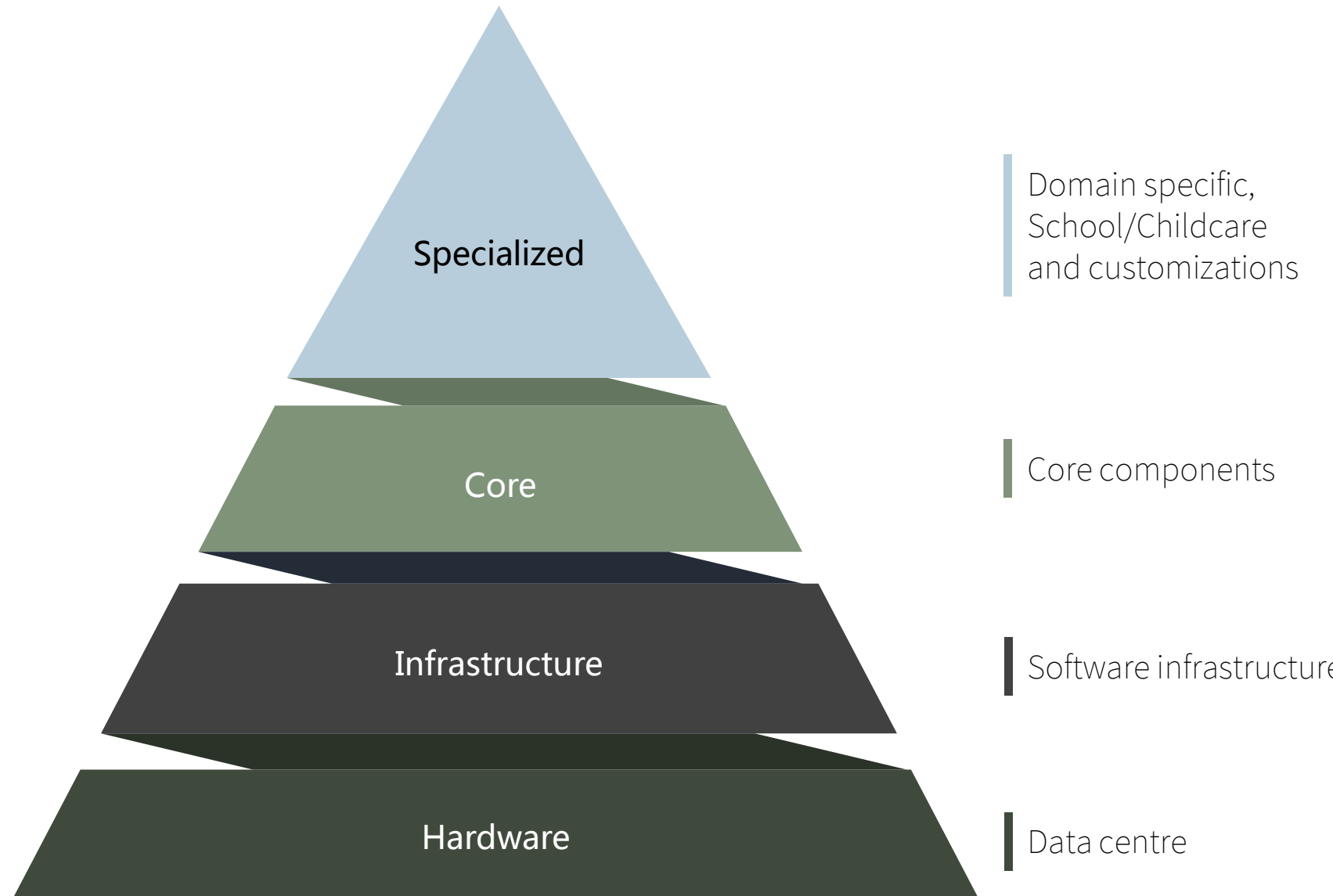
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# IST

What you need

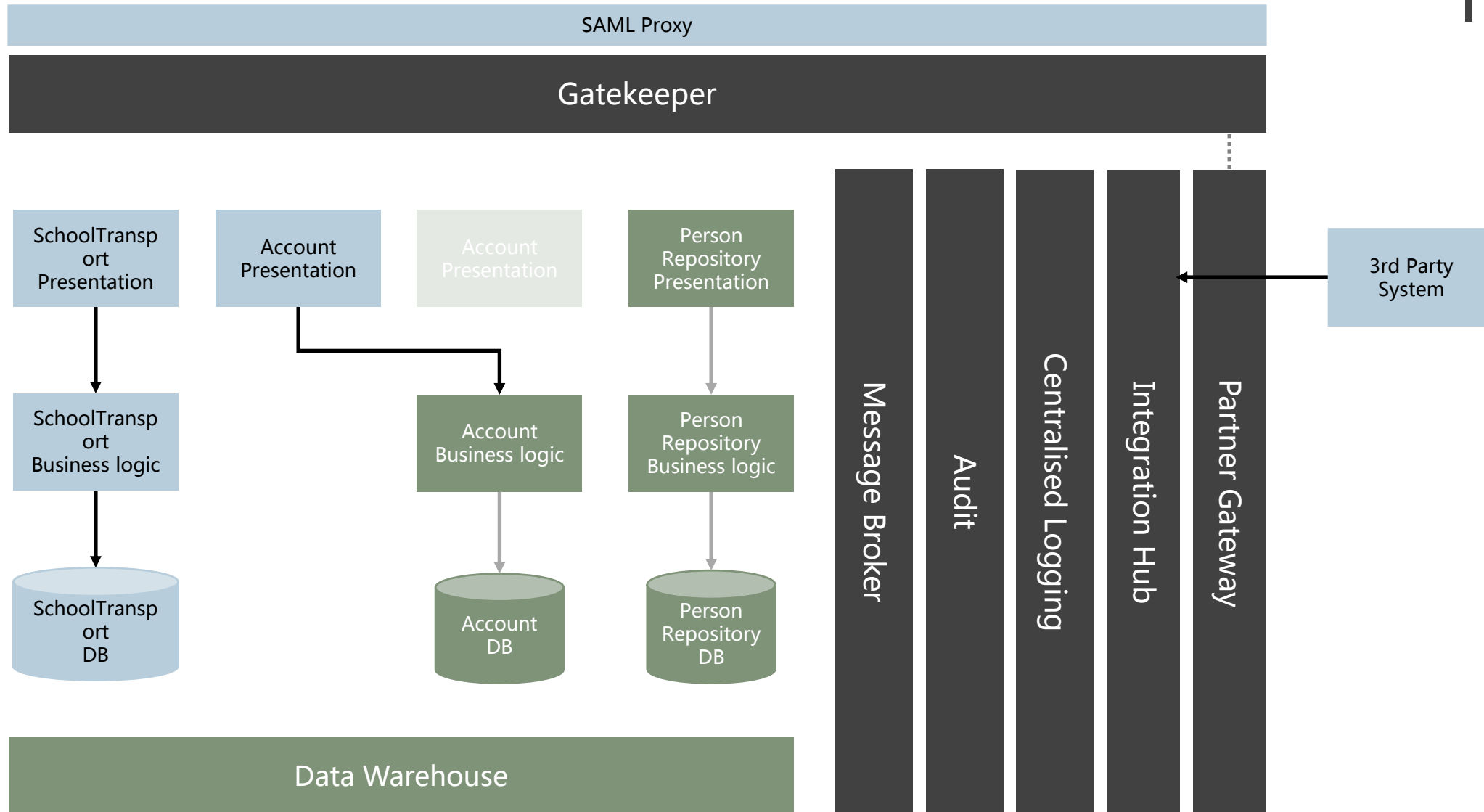
# Layers of architecture





# Architectural overview

- Specialized Systems
- Core
- Softw. Infrastructure



# Business model evolvemement



- ④ Software as a service
- ④ Platform as a service
- ④ Web and software development kits
  - ➔ Partner specific flows and innovation
- ④ API as a business model
  - ➔ Permission levels
  - ➔ Access and/or usage



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# A strong partner network.

With IST at your side you will not only benefit from the knowledge and expertise of the leading provider of applications for school administration and the most modern learning platform. You will also access a unique network of IST partners.

UNI•Login

Office 365

Google

Untis  
GRUBER & PETERS

EVRY

Skolfederation.se

Speedware

FEIDE

CARTESIA  
ADDNODE GROUP

NOVA  
SOFTWARE

Avalon  
INNOVATION

Liber  
GRÄNSLÖST LÄRANDE

SPAR  
STATENS  
PERSONADRESSREGISTER

Yahki  
Education channel

eventful  
EDU

mobilityguard

gleerups  
I SAMARBETE MED DIG

SKOLON

conexus  
RELEASE KNOWLEDGE

Qlik

ATERA

SchoolSoft®

Documaster

IST

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# IST

Summary

# Learn is one of the gardens in our ecosystem



- ① We grow and collect the flowers
- ① We arrange the flowers
- ① We provide nutrition
  
- ① We maintain and facilitate the garden



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Thank  
you!





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